



Catcher Technology

– Innovative Leader in Casing

2014 Q1 Earnings Conference

2014/4/29



Disclaimer

This presentation contains “forward-looking statements”- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects” , “anticipates”, “intends”, “plans”, “believes”, “seeks”, or “will”.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to: our highly competitive environment; the cyclical nature of our business; our ability to develop new products; and our successful execution in new business developments.



1Q14 Business Review



1Q 2014 Consolidated P/L

(NTD MM)	* IFRS <u>1Q14</u>	%	* IFRS <u>4Q13</u>	%	q-q	* IFRS <u>1Q13</u>	%	y-y
Revenue	10,416	100.0%	13,115	100.0%	-20.6%	9,232	100.0%	12.8%
Gross Profit	4,303	41.3%	5,468	41.7%	-21.3%	3,852	41.7%	11.7%
Op Exp.	1,095	10.5%	1,355	10.3%	-19.2%	922	10.0%	18.8%
Op Profit	3,208	30.8%	4,113	31.4%	-22.0%	2,930	31.7%	9.5%
NPBT	<u>3,859</u>	37.0%	<u>4,597</u>	35.0%	-16.1%	<u>4,650</u>	50.4%	-17.0%
NPAT	<u>2,984</u>	28.6%	<u>3,472</u>	26.5%	-14.1%	<u>3,922</u>	42.5%	-23.9%
EPS (NTD)	\$3.97		\$4.62		-\$0.65	\$5.22		-\$1.25
EBITDA	4,664	44.8%	5,549	42.3%	-15.9%	4,134	44.8%	12.8%

* EBITDA = Operating Profit + Depreciation + Amortization



2013 Consolidated P/L

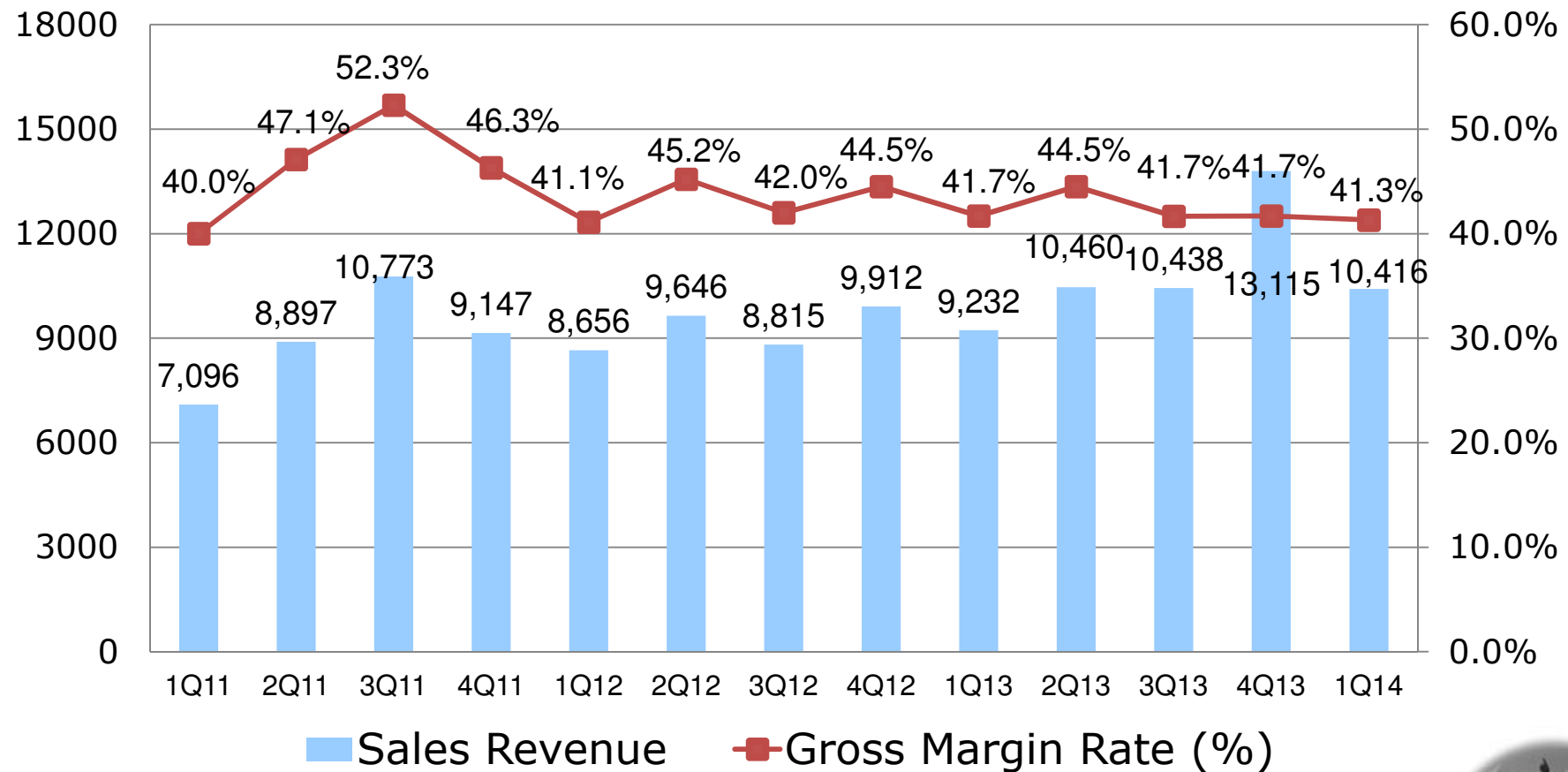
(NTD MM)	<u>2013</u>	%	<u>2012</u>	%	y-y
Revenue	43,246	100.0%	37,029	100%	16.8%
Gross Profit	18,321	42.4%	16,044	43.3%	14.2%
Op Exp.	4,405	10.2%	3,883	10.5%	13.4%
Op Profit	13,916	32.2%	12,160	32.8%	14.4%
NPBT	17,528	40.5%	13,944	37.7%	25.7%
NPAT	13,801	31.9%	10,812	29.2%	27.6%
EPS (NTD)	<u>\$18.38</u>		<u>\$14.40</u>		+\$3.98



Quarterly Revenue & GP Margin CATCHER

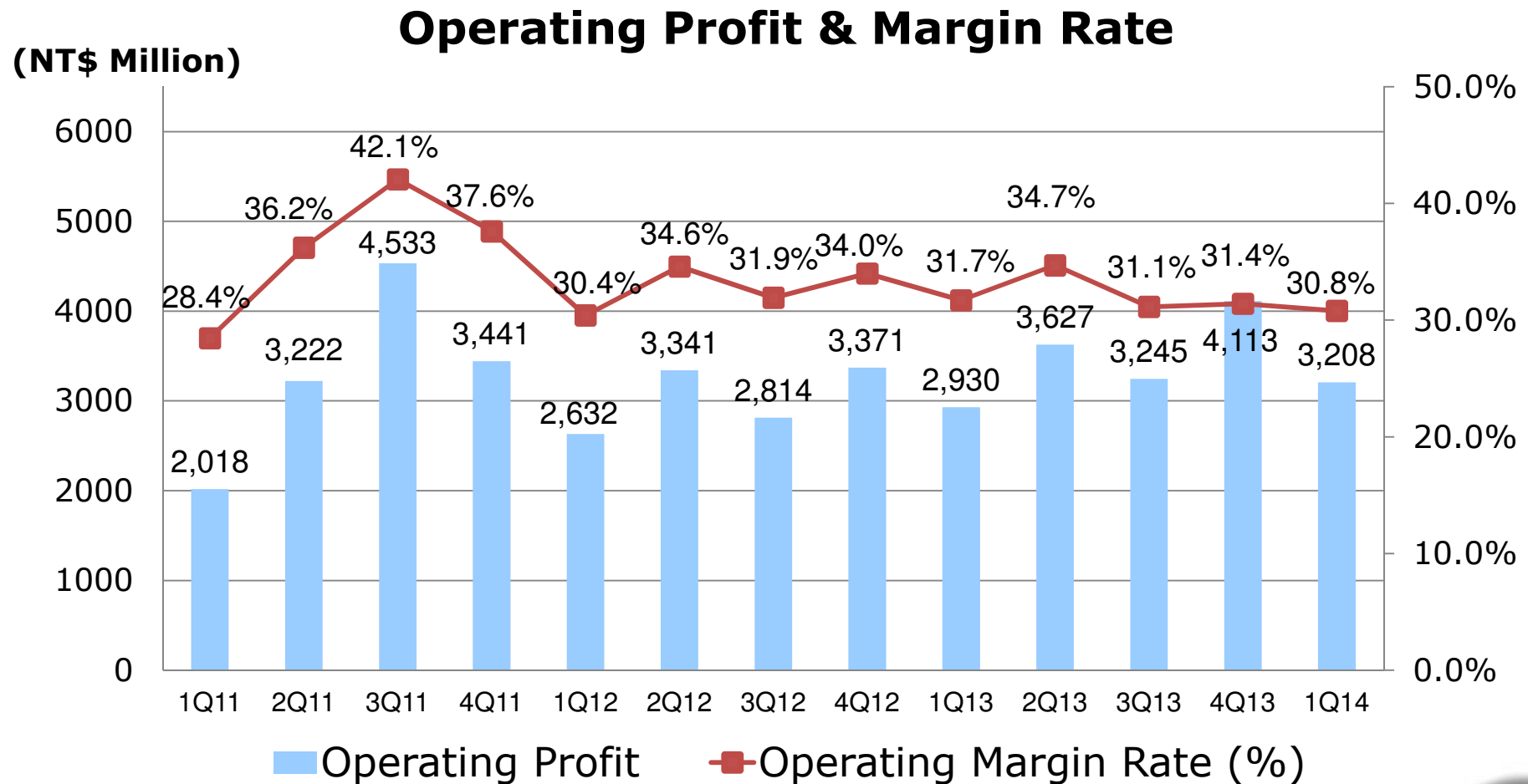
(NT\$ Million)

Revenue x Gross Margin Rate

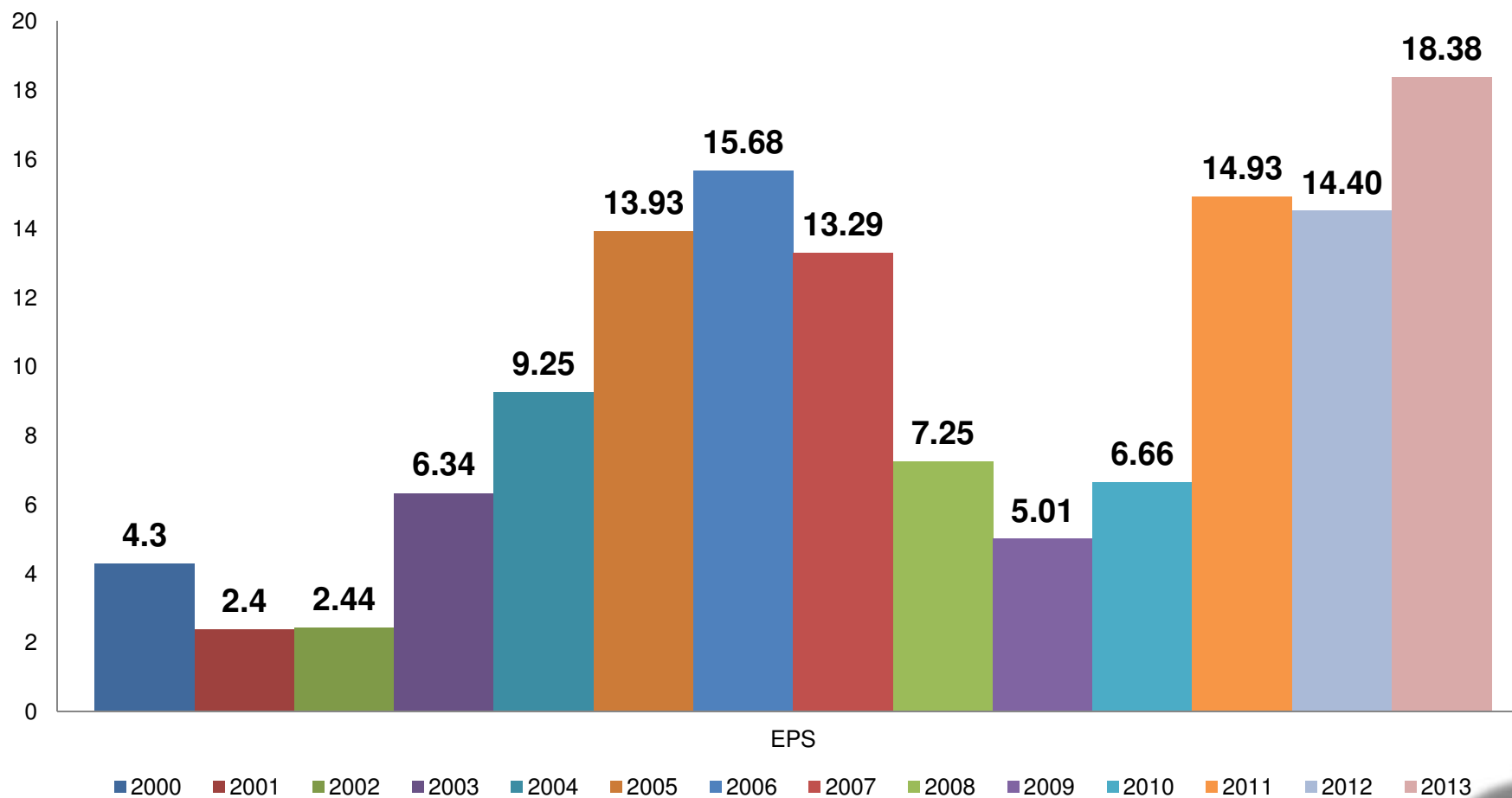


Operating Profit & Margins

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2000-2013 EPS Trend



Consolidated Balance Sheet * IFRS

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(NTD MM)	<u>1Q14</u>	%	<u>4Q13</u>	%	<u>1Q13</u>	%
Total Assets	104,848	100%	105,379	100%	110,420	100%
Cash	39,878	38%	39,378	37%	47,015	42%
Current Asset	64,005	61%	65,347	62%	74,331	67%
Fixed Asset	35,460	34%	34,903	33%	31,807	29%
Total Liabilities	26,924	26%	31,699	30%	43,281	39%
Current Liab.	26,810	26%	31,575	30%	40,510	37%
Other Liab.	115	0%	124	0%	2,771	2%
Shareholder Equity	77,748	74%	73,509	70%	66,985	61%
Total Liab. & Equity	104,848	100%	105,379	100%	110,420	100%
BVPS	103.6		97.9		89.2	



Cash Flow * IFRS

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(NTD MM)

	<u>2014 Q1</u>	<u>2013 Q1</u>
Beginning Balance	39,378	45,400
Cash from operating activities	3,946	5,966
Capital expenditures	(880)	(1,503)
Short-term & Long-term loans	(3,445)	1,967
Others	879	(4,815)
Ending Balance	39,878	47,015
EBITDA	4,664	4,134
Free Cash Flow	3,066	4,463

* EBITDA = Operating Profit + Depreciation + Amortization

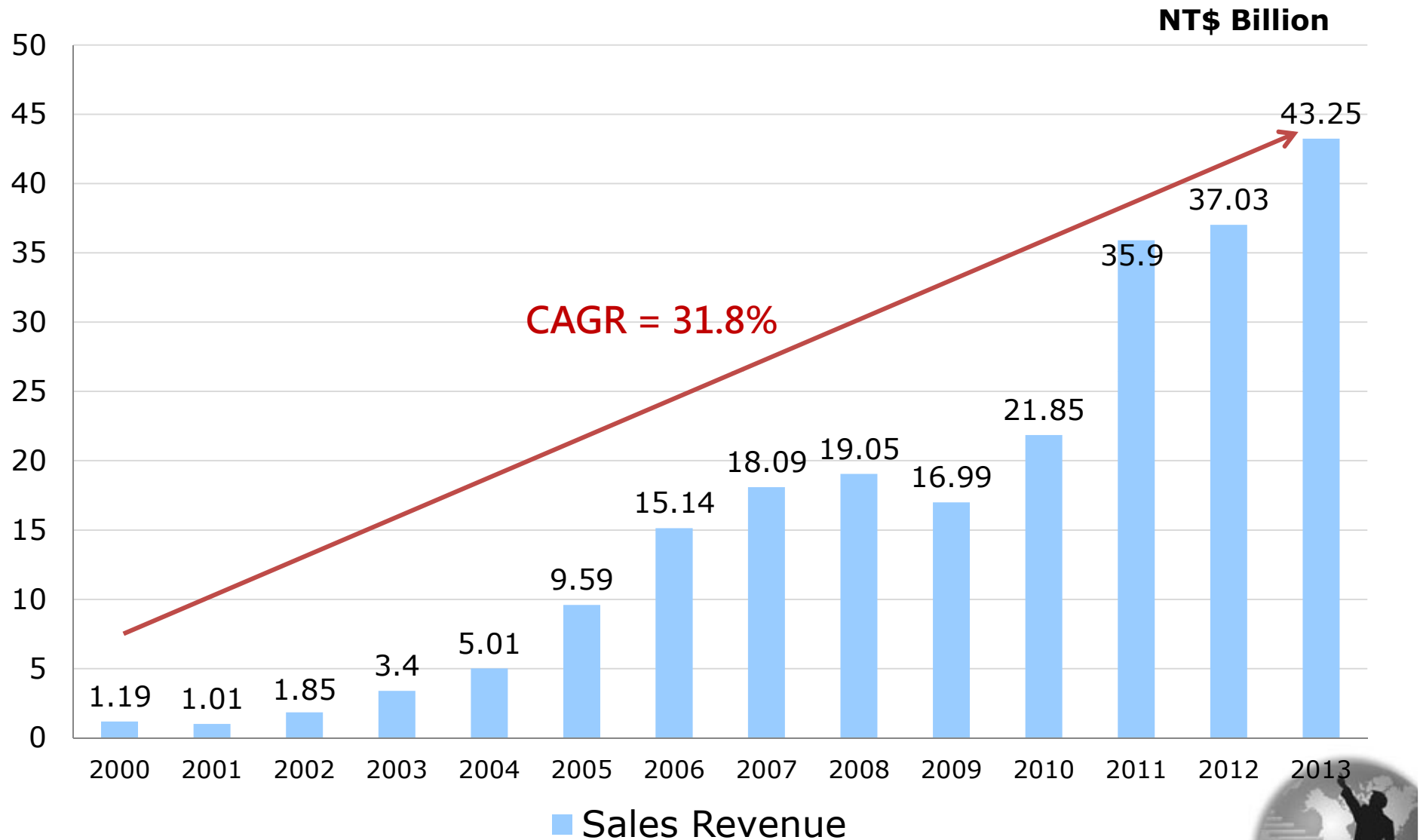
*Free cash flow = Cash from operating activities – Capital expenditures



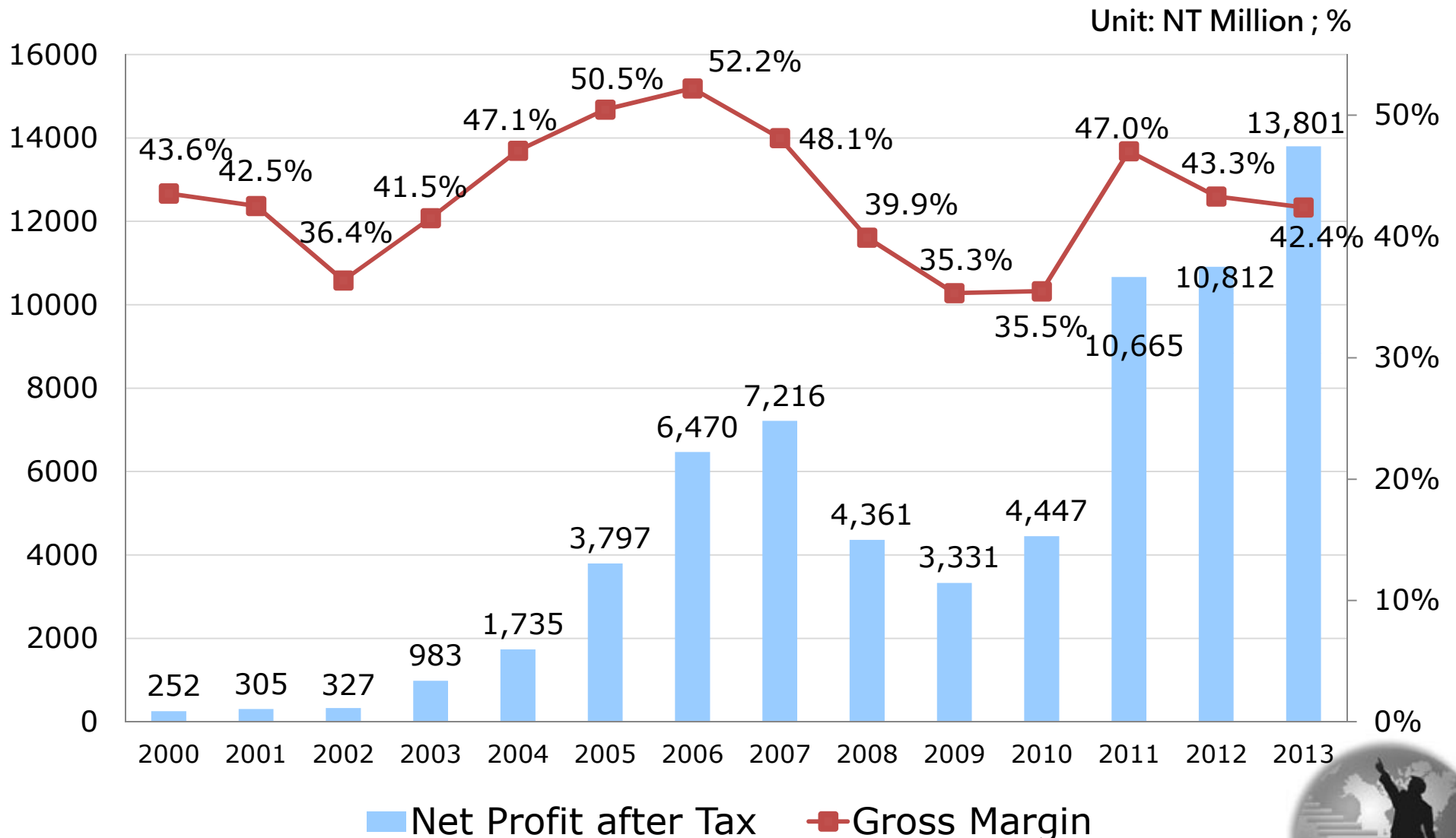
Appendix



Annual Revenue (2000 ~ 2013) CATCHER



Gross Margin & Net Profit (2000~ 2013)



Thank you!

